



# ***Defense Commissary Agency***



**Terry Batenhorst**



# ***Drawdown to Commissary Closure***

- **One of last retail facilities on installation to close**
  - **Maintain variety while reducing selection**
- **Tied to other activities - i.e. bank**
- **After closure additional 4 to 6 weeks required**
  - **Relocate residual stocks & furniture**
  - **Equipment disposition**
  - **Facility prep for return to local installation officials**



# ***Actions To Date***

- **Store closures**

- **2005**

- 31 Aug**

- Aschaffenburg***

- 30 Sep *Rhein-Main***

- **2006**

- 24 Jun *Bad Kissingen***

- 12 Aug *Keflavik***

- 31 Aug *Giebelstadt***

- 31 Aug *Kitzingen***

- 1 Nov *Babenhausen***



# ***Planned Closures***

- **Bad Nauheim: Friday, 1 Jun 07**
- **Giessen: Saturday, 1 Sep 07**
- **CDC operations**
  - **Effective 1 Feb 07**
  - Lakenheath CDC closes**
  - Germersheim CDC takes over operational support**



# ***Current Sales Trends & Indicators***



- **Hanau**
  - **Down 21.8%**
- **Wuerzburg**
  - **Down 48.4%**
- **Bamberg**
  - **Down 4.5%**
- **Schweinfurt**
  - **Down 18.6%**

- **Result of deployments/relocations/inactivations**